TRUCKS DELIVER LOVE

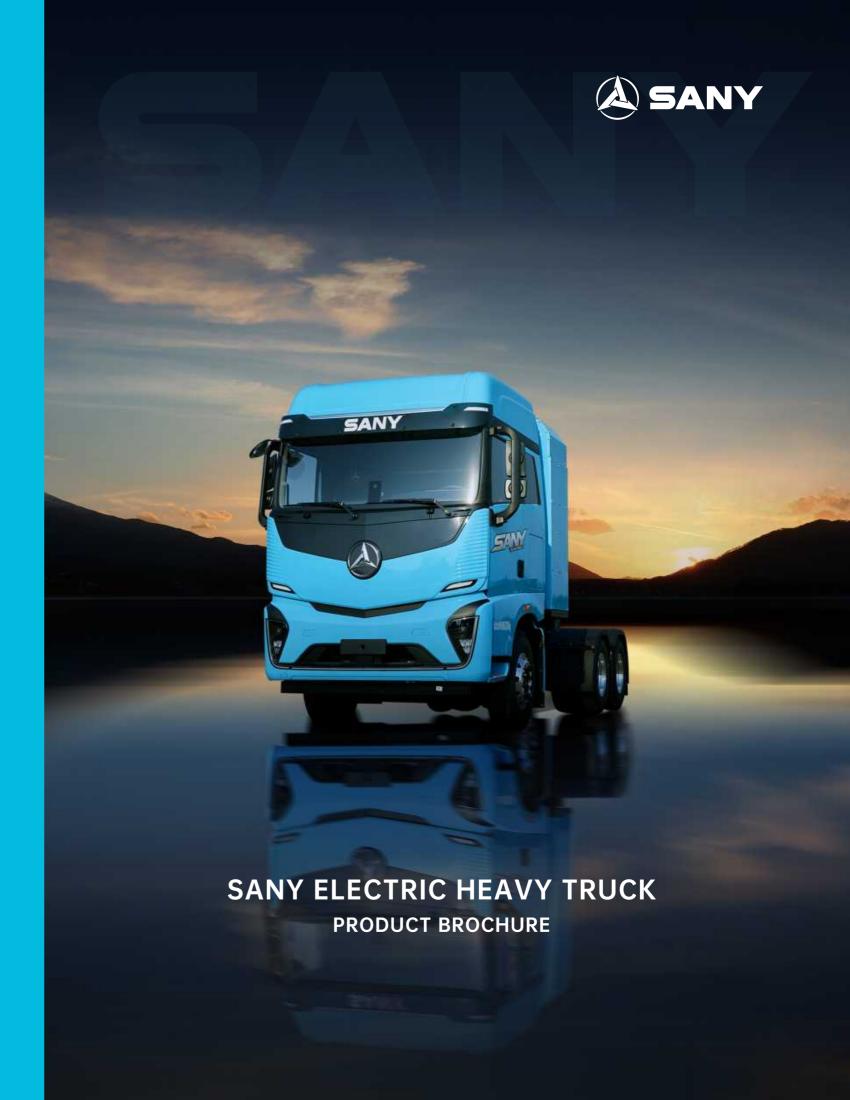
SANY Intelligent Heavy Truck Industrial Park

No. 31, Paitou Road, Huanghua Town, Changsha City, Hunan Province, China.











04 SANY ELECTRIC HEAVY TRUCK PRODUCT BROCHURE 05

# Sany Truck Europe Research and Development Center Leading the development of battery swapping standards in Singapore and other countries

DOMESTIC MARKET

OVERSEAS MARKET

STRATEGIC MARKET

# **CARBON FOOTPRINT**

Currently, it has expanded to all **34** provinces, municipalities, autonomous regions, and direct-controlled municipalities in China. Moreover, it has expanded its reach internationally, exporting to countries including the United States, Mexico, the United Arab Emirates, Jordan, Indonesia, Thailand, India, Russia, Mongolia, and others. Strategic markets: Europe and Latin America.

- Sany Truck is the **first brand to enter the United Arab Emirates**, **Indonesia**, **and Singapore** in bulk with new energy heavy trucks.
- Sany Truck plans to establish joint ventures in Indonesia, the United States, Uzbekistan, and other countries.

# SANY TRUCK

Sany Truck is the pioneer of Sany Group's digital and intelligent transformation.

At present, it has launched electric heavy trucks, electric light trucks, intelligent battery swapping stations, mobile energy replenishment stations, hydrogen energy heavy trucks, hydrogen production stations, hydrogen storage stations and diesel heavy trucks and other products. After four years of development, SANY's new energy heavy trucks have achieved the highest cumulative sales nationwide, becoming the domestic sales champion.

TOP 1
THE NO.1 BRAND
IN NEW ENERGY HEAVY TRUCKS

TOP 1
THE NO.1 BRAND OF TRUCK
ON THE INTERNET

# THE NO.1 IN CHINA

MARKET SHARE OF SANY'S NEW ENERGY HEAVY TRUCK

\*SALES RANKINGS BASED ON INDUSTRY TERMINAL COMPULSORY INSURANCE DATA



In 2022, Sany Truck officially launched the intelligent heavy truck industrial park, investing over 22 billion yuan. This is Sany's first park fully driven by digital intelligence technology. The factory is fully equipped with 5G communications. The information efficiency is 10 times higher than that of traditional factories, allowing a truck to be completed every four minutes.

It is the most automated heavy truck factory in the world, with an annual production capacity of up to 300,000 units.



700<sup>+</sup>AGV

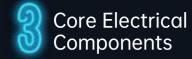
 $200^{+}$  ROBOTS

3 STEREOSCOPIC WAREHOUSE

# PUSHING BOUNDARIES TOWARDS A LOW-CARBON FUTURE

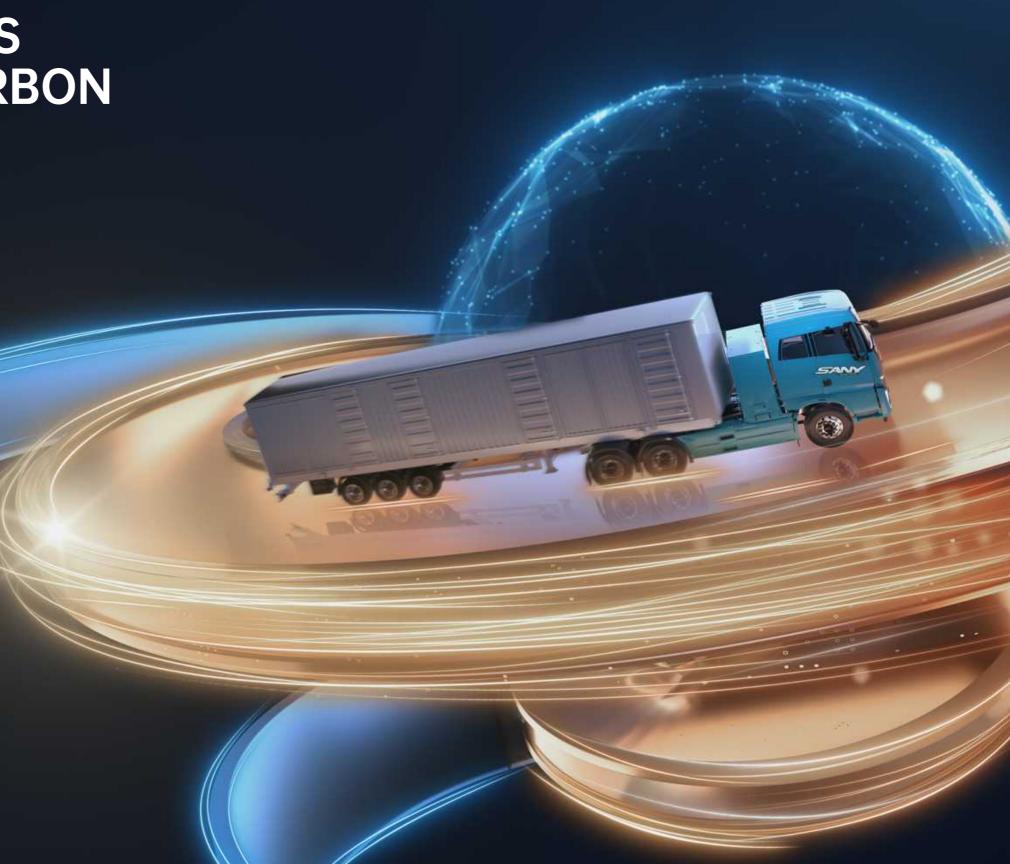
Design for User Needs

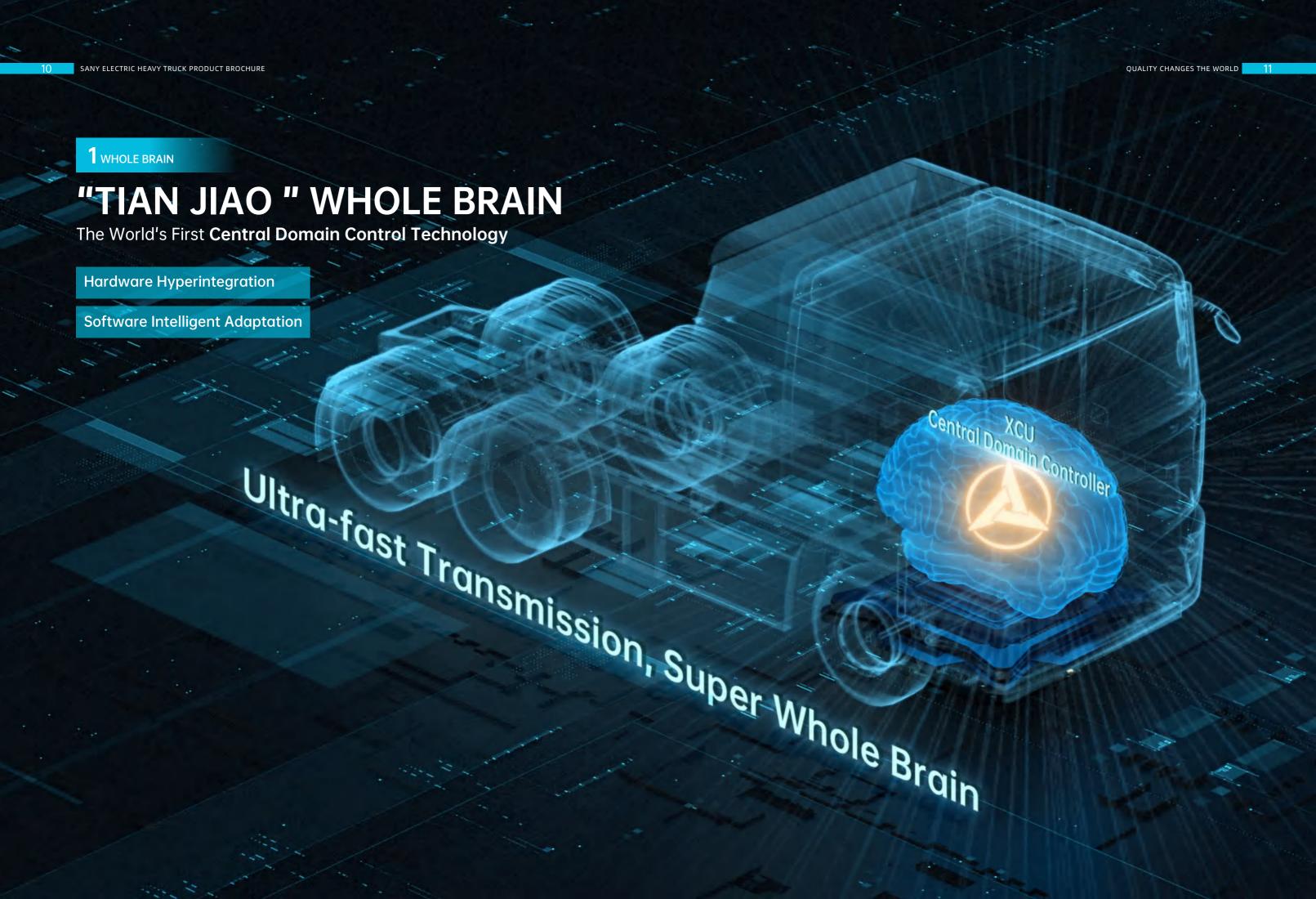












**5** CORE ELECTRICAL COMPONENTS

**FULLY FOCUSED** ON INDEPENDENT **RESEARCH AND** DEVELOPMENT

Technology Leads the Intelligent Manufacturing of New Energy Vehicles

#### MTB+MTC Ultra-integrated Battery Technology

Virtual modules are integrated directly into the vehicle battery frame Higher Safety: A Breakthrough to Solve 35 Market Problems a. Tower-type high-strength, low center of gravity, high modulus structure (less prone to rollover during turns)

#### BMS Battery Management ..... Full life-cycle efficient energy release

#### 

a. Extreme Force: Increase in electricity release, boosting the motor's

continue to operate at high power, ensuring battery life

#### Innovative Intelligent Temperature Control & Integrated **Thermal Management**

- a. Zonal heating and self-circulation (rapid and balanced heating)
- b. Dual cooling unit (dual independent cooling and heat dissipation)
- c. Blade vane cooling plate (rapid heat dissipation, uniform temperature)

#### Magic Body, Tower Stacking, and High-Strength Structure

Higher Energy Density Release

Small Size, Large Power: Energy density increased by 48%

Lightweight, Fast Charging: Battery weight reduced by 350 kg

Longer Life, Better Heat Preservation: Cycle life increased from

High Safety, High Reliability: Winter endurance improved by 50%

Low Energy Consumption, Intelligent Recovery: Heating energy consumption reduced by 30%, Multi-stage energy recovery up to 36%

#### **World's First Innovation**

**XCU Central Domain Controller** Improves Performance and Manages Energy Efficiency

Coordinate 20+ groups of controllers Directly solve over 20% of problems through software

**High Integration Fast Response** 

**Hard Computation Energy Saving and Upgrading**  First Innovation: Dual Drive Axle Torque Vector Control Technology 800V High Voltage Platform Integrated Electric Drive Bridge

The Force Harvester Is Integrated with the Electric Drive Bridge

Ultra-Efficient Lightweight Integrated Electric Drive

Flat Line Motor Increases Power Intelligent Shift Control

#### High Integration × High Power × High Torque = High Cube Electric Machine

Breaking the Limits of Kinetic Energy Conversion

Reduces excess parts in the transmission link, decreases losses, and improves efficiency Reduces Weight by 300kg. Saves Space by 30%

#### High Power → More Energy-Efficient

Efficient conversion of electrical energy The Charging Time is Reduced by 20%, The Efficiency is Increased by 5% The power Consumption is Reduced by 1%

#### High Torque → Stronger

Features increased climbing ability, good performance in ice and snow conditions, and extended operating condition adaptability

Single Axle Output Maximum Torque 500Nm, Peak Power ≥250kW, Torque ≥550Nm





# **ULTRA-LONG ENDURANCE**

Same Power Capacity Enables Longer Distance and Lower Energy Consumption per Kilometer

MOTA

Guinness World Records recognized an intercity journey of 817.5 km

Changsha

Mota Battery Energy Density

Thermal Management Energy Consumption



Energy Consumption < 135 kWh

Energy Recovery > 36 %

# MORE POWER LOWER ENERGY LOSS

Every Kilowatt-hour is Efficiently Utilized with Minimal **Heat Loss** 

# INTEGRATED THERMAL MANAGEMENT SYSTEM

- Utilizing advanced thermal management to re energy consumption
- Innovative waste heat recovery
- Integrated modules efficiently manage the cooling and heating circuits for air conditioning, batteries, motors, radiators, and condensers



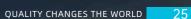
Excellent climbing and acceleration performance,  $\uparrow$  30 % with increased maximum climbing ability.

Energy consumption at full load for 100 kilometers < 160 kWh

Low-temperature charging & heating, industry-leading cab defrosting performance

- 30 °C Industry-leading ultra-low temperature endurance performance





24 SANY ELECTRIC HEAVY TRUCK PRODUCT BROCHURE

# SECURITY & INTELLIGENCE

Centralized Scheduling Accelerated Response

Remote Diagnosis, Active Prediction



#### **RESPONSE ACCELERATION**

**COPE WITH EMERGENCIES** 

- The XCU integrates more than 20 controllers, utilizing powerful computing to significantly reduce reaction time
- OTA independent upgrades significantly shorten software update and iteration cycles

#### First innovation of dual-source oil pump: In the event of a 600V oil pump failure, the 24V oil pump can be urgently activated to ensure safe steering and prevent overturning

• First innovation in FDM fault diagnosis: Continuous power supply during failures to maintain overall vehicle stability

• First innovation in throttle and brake double stop: Prevents rollback on uphill and forward slip on downhill

Cope with Unexpected Situations

# 800 kW SUPER POWER **FAST CHARGING**

Extreme Challenge in Charging Efficiency



Dual-gun fast charging Can charge to 60% in half an hour



Innovative four-gun fast charge 300 km range in half an hour



Can charge SANY and other brands of electric heavy trucks



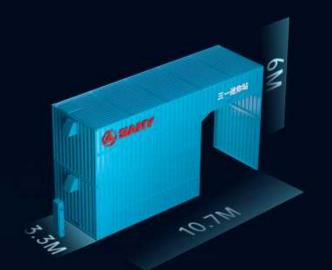
30 SANY ELECTRIC HEAVY TRUCK PRODUCT BROCHURE

8 KEY ADVANTAGES

# INTEGRATED STATION FOR CHARGING & SWAPPING

Integrated Charging and Swapping for Comprehensive Energy Replenishment











# **MOBILE CHARGING STATION**

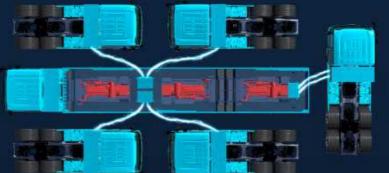
Flexible and Efficient, Versatile 4 kWh /L, HIGH-ENERGY CONVERSION **Emergency Energy Supply** 

# FROM OIL GENERATION

- With cost-effective diesel power generation, the
- Generator + charging control system, measured system power factor up to 0.99



#### SAFE, INTELLIGENT, AND HIGHLY RELIABLE





#### THREE UNITS FOR EFFICIENT ENERGY RELEASE, WITH INDEPENDENT CONTROL OF ENERGY CONSUMPTION

- charging piles. On-demand
- A 360kW high-power charging pile can support 250A single-gun or 500A dual-gun charging, with up to 12
- Up to 3 vehicles can be charged simultaneously with two guns, or 6 vehicles can be charged simultaneously with a single gun



- charging container can be used separately on the ground, without being restricted by the traction of
- Fast station construction: no construction period, low construction difficulty
- Emergency rescue: It is not limited by power resources and land resources, and can be operated deep in wilderness areas
- Temporary operation: high-frequency rapid energy replenishment for muck and building materials
- Mid- and long-distance transport: can perform mid-

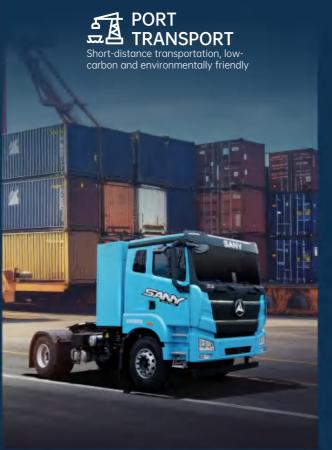




# **DIVERSE SCENARIOS**













SANY

# **OEM DIRECT SALES**

Direct Access Without Middlemen Transparent and Honest

# RESPONSE

The local branch company system

builds an end-to-end sales and

SERVICE service triangle of marketing-R&D-service. The manufacturer Create a high-quality, highdispatches directly, and the capacity "direct sales" iron army, comprehensive response speed standardize the visit process to is faster; problems go directly to effectively improve the quality the main engine factory, and the of customer service, and provide manufacturer covers the entire customers with "1V1" personalized product life cycle. in-depth marketing services.

## COST PERFORMANCE

Manufacturers directly connect with customers, eliminate middlemen, reduce costs, and provide cost-effective products to benefit customers.

#### BO MODES

Leveraging the strength of the manufacturer, we flexibly provide various sales models such as whole vehicle sales, separation of vehicle and battery, financial leasing, and joint venture operations according to customer needs.

#### VISIBLE

Relying on the factory-direct sales model, we open up information nodes throughout the entire process, achieving full visibility of order delivery and making delivery more secure.

1v1 On-site Direct Service Lifelong Peace of Mind

# OEM DIRECT AFTER SERVICE

Industry Exclusive: Breaking the limitations of time and space such as traditional service models, manufacturers directly dispatch R&D and service engineers to provide "one- from product delivery to operation on-one" butler-style on-site services.

Dedicated service: Dedicated personnel will respond to customer engineers will track the entire process; parts supply, and free technical a dedicated team and accessories will accompany you, close to user needs, and handle maintenance issues promptly and efficiently; provide users with professional training on vehicle use, maintenance, etc. at any time.



More than 100 technical experts are on call throughout the year to provide maintenance personnel and nearly



services such as door-to-door visits, telephone return visits, and on-site tours throughout the entire life cycle and maintenance to ensure customer within 15 minutes.

Lifetime service: Provide standardized engineer comes standard with a service needs, and designated service and unified after-sales service, original light truck mobile parts library, which support throughout your life.

#### **EXTREMELY FAST RESPONSE**

Active tracking: Provide multiple active All year round: 365 days a year, 24/7 dedicated personnel accept repair reports, complaints, consultations, allweather emergency rescue and fault repair services, and respond quickly

> Own parts library: Each service greatly reduces waiting time and improves maintenance efficiency. Solve the problem once and for all, anytime and anywhere.



More than 3,000 front-line customers with professional technical 1,400 service vehicles are on standby



#### **SPARE PARTS RESERVE**

There are more than 30 powerful brand center warehouses, with a national parts reserve exceeding 100 million yuan. These warehouses cover major provinces across the country and hold more than 7,000 types of vehicle parts in stock.



